Press Release

Dominion earns 33% more in the first quarter, after consolidating its 2016 acquisitions.

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Dominion has presented the results for the first quarter of 2017 with an increase of 33% of the Net Income compared to the same period of 2016. Sales versus the same period of 2016 has grown by 30%, reaching €160.2 million.

It is the first full quarter that integrates the results of the 4 companies that were incorporated in 2016. The last acquisition, the American ICC, was incorporated in the second half of November 2016. While the rest of the companies, the American Commonwealth Dynamics, and the Spanish Abantia y Protisa, were incorporated in May and June respectively.

Once the effect of these new companies is isolated, the organic growth stands around 10% in relation to the first quarter of 2016. Well above the average growth rate of the sector and improving our goal of 7% in our medium-term guidance.

The Company confirms the good progress of the integration of the acquired companies, although it has noted that they have an impact on the operating margins, which will improve as long as the acquired companies align with Dominion's Smart Innovation business model

Despite this effect, Dominion registers an improvement of 33% of the Net Income compared to the first quarter of 2016.

At an operational level, the company highlights the renovation for 3 more additional years of the contract with Yoigo-Masmovil and the incorporation of the Masmovil activity to the commercial services division. In the Industry field, it has obtained strategic industrial maintenance contracts in Argentina, Finland and Germany. As well as already operating contracts in Peru and Chile in the Telecommunication area.

Furthermore, high added value projects in the Engineering area in Spain and Oman, contracts of solutions in LATAM and Southwest Asia, and a wind power project in Mexico have been added to their backlog.

By geography, the good progress of Latin America, and the acquisiton of 2 companies in the USA, make up for Brazil's slowdown and they increase the American share of the business.

The results of this first quarter are a good start to the year for Dominion and anticipates a good performance in 2017 in line with its strategic medium-term guidance; that will make Dominion a €1,000 million company with an EBITDA of €80 million.